

Job Advertisement

| Company Details | |
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| Company Name | Tugu Insurance Company Limited |
| Company Description | Tugu Insurance Company Limited (TUGU) was incorporated in Hong Kong in 1965. TUGU is a general insurance company based in Indonesia and a member of the Hong Kong Federation of Insurers. |
| Location | Wanchai |
| Classified Start Date | 01 November 2022 |
| Job Details | |
| <input type="checkbox"/> Non-sales Position (Back-office) <input checked="" type="checkbox"/> Intermediary / Sales Position (Front-line) | |
| Position | Manager |
| Department | Business Development |
| Job Category | |
| Job Description/ Duties | <ol style="list-style-type: none">1. Explore and line up business opportunities with producers in expanding commercial and personal line business2. Develop distribution channels, maintain good business relationship and provide quality services to the clients3. Formulate business strategies, marketing plan to facilitate business growth and achieve the Company's business targets4. Organize, manage and support product development, marketing campaigns, product enhancement and competitive analysis5. Conduct product briefing with producers for their corporate clients as worksite marketing6. Support and execute the development of |

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| | <p>e-platform for internal users and producers</p> <p>7. Participate in ad hoc projects</p> |
| Requirements | <ol style="list-style-type: none"> 1. Degree in Business Administration or related disciplines 2. Possession of ACII/ANZIIF (Senior Associate) or above is preferred 3. Minimum 5 years working experience in general insurance and good knowledge in market trend 4. Proficiency in MS Excel, Word, PowerPoint and Chinese word processing 5. Good command of both written and spoken English and Chinese 6. Sales oriented, positive, self-motivated and can work under pressure 7. A good team player with excellent analytical and communication skills |
| Application Method | <p>Send detailed resume stating the expected salary, contact number to the Manager - HR & Administration Division by email to hr@tuquhk.com</p> |
| Application Deadline | 30 Nov 2022 |
| Year(s) of Working Experience | Minimum 5 years |
| Employment Type | Permanent |
| Additional Benefits | Comprehensive remuneration package to the right candidate |