

Job Advertisement

Company Details	
Company Name*	Well link Life Insurance Company Limited
Company Description	Well Link Life Insurance Company Limited, a wholly-owned subsidiary of Well Link Insurance Group Holdings Limited, is running life insurance business in Hong Kong
Location*	Taikoo
Classified Start Date	22/03/2021
Job Details	
<input type="checkbox"/> Non-sales Position (Back-office) # <input checked="" type="checkbox"/> Sales Position (Front-line) #	
Position*	Associate Director, Agency Development
Department*	Business Development
Job Category	Business Development
Job Description/ Duties*	<ul style="list-style-type: none">• Formulate plans and strategies to develop active and sustainable agency force• Design and implement development and recognition programs, ensuring high level of engagement among sales leaders and advisors• Recruit initial sales leaders to expand the agency force• Provide training to the agency force• Design the effective compensation package to boost up the sales of agency force• Lead on driving and executive agency recruitment initiatives

Requirements*	<ul style="list-style-type: none"> • Degree holder or above • Minimum 10 years' working experience in insurance industry with experience in agency training and development, sales management, agency operation, or agency sales promotion • Qualification of FLMI • Sound and updated knowledge of insurance market, MDRT development, sales strategy, products, agency compensation structure, marketing and distribution • Have solid pipeline of UM/BM/agency force recruitment • Effective communication to others how desired outcomes are aligned to broader organizational goals • Strong problem solving and analytical skills with good business sense • Good project management skills
Application Method*	<ul style="list-style-type: none"> • Please send your full resume stating latest and expected salary to Human Resources Manager at careers@wli.com.hk. • We are an equal opportunity employer and welcome applications from all qualified candidates. • All personal data provided will be treated in the strictest confidence and used only for recruitment related purposes. All personal data will be destroyed after 6 months of submission.
Application Deadline	21/4/2021
Year(s) of Working Experience*	<ul style="list-style-type: none"> • At least 10 years of experience
Employment Type	Full Time
Additional Benefits	<ul style="list-style-type: none"> • 5 days workweek • Dental insurance • Medical insurance

* Required info

Please choose one option: 'Non-sales Position (Back-office)' OR 'Intermediary / Sales Position (Front-line).'