

**Job Advertisement –**  
**AIA Premier Academy Wealth Management Manager**

<b>Company Details</b>	
Company Name	AIA International Limited
Company Description	<p>AIA is the largest independent publicly listed pan-Asian life insurance group – with a presence in 18 markets around the Asia-Pacific region. Our Vision is to be the world's pre-eminent life insurance provider. That is our service to our customers and our shareholders. Our Purpose is to play a leadership role in driving economic and social development across the region. That is our service to societies and their people.</p> <p>AIA Premier Academy is a key initiative in cultivating a truly premier team of young and energetic insurance professionals to take the Company to even greater heights. It marks another milestone in our mission to provide customers with unsurpassed service and support.</p> <p><i>"AIA", the "Company", "we", "us" or "our" as used in this job advertisement refers to AIA International Limited (Incorporated in Bermuda with limited liability).</i></p>
Location	HK
Classified Start Date	Immediate
<b>Job Details</b>	
<input type="checkbox"/> Non-sales Position (Back-office) <input checked="" type="checkbox"/> Intermediaries/ Sales Position (Front-line)	
Position	Wealth Management Manager [Premier Academy <b>(PA)</b> / Executive Development Program <b>(EDP)</b> ]
Department	Not Applicable
Job Category	Agency Sales
Job Description/ Duties	<ul style="list-style-type: none"> <li>• Provide professional and personalized financial planning services for customers to build and maintain harmonious relationships</li> <li>• Expand various potential markets with active</li> </ul>

	<p>exploration</p> <ul style="list-style-type: none"> <li>• Maintain business performance through effective activity management</li> <li>• Be a professional wealth management manager by acquiring full license for engaging in the long term (including linked long term) insurance, general insurance and MPF sales</li> <li>• Prepare to the next level as Premier Agency Leader</li> </ul>
Requirements	<ul style="list-style-type: none"> <li>• Talents with ambition and energy</li> <li>• University Degree or equivalent</li> <li>• Good interpersonal and communication skills</li> <li>• Excellent command of written and spoken English and Chinese. Putonghua would be an advantage</li> </ul>
Application Method	<p>If you are interested in the post, please send your resume to <a href="mailto:billy-kh.lee@aia.com">billy-kh.lee@aia.com</a> / <a href="mailto:carol-kf.chong@aia.com">carol-kf.chong@aia.com</a></p> <p><i>All personal data collected will be used for recruitment purpose only and will be treated in accordance with Personal Data Policy, which is available upon request. AIA reserves the right to modify the terms and conditions of package offered.</i></p>
Application Deadline	Dec 31, 2019
Year(s) of Working Experience	<p>Min. 1-year non-insurance sales experience (For PA)</p> <p>Min. 5-year non-insurance sales experience (For EDP)</p>
Employment Type	Full Time
Additional Benefits	<ul style="list-style-type: none"> <li>• Extensive Incentive Program (if applicable)</li> <li>• Well-structured and Comprehensive Training Programme which includes but not limited to goal setting, sales cycle, product knowledge, underwriting rules, technology support, customer service and assessment, etc.</li> </ul>