

Job Advertisement

Company Details	
Company Name*	Assicurazioni Generali S.p.A. - Hong Kong Branch
Company Description	Generali is an independent, Italian Group, with a strong international presence. Established in 1831, it is among the world's leading insurers and it is present in over 60 countries with total premium income exceeding €70 billion in 2016. With over 74,000 employees in the world, and 55 million clients, the Group has a leading position in Western Europe and an increasingly significant presence in the markets of Central and Eastern Europe and in Asia. In 2017 Generali Group was included among the most sustainable companies in the world by the Corporate Knights ranking.
Location*	21/F, Cityplaza One, 1111 King's Road, Taikoo Shing, Hong Kong
Classified Start Date	Not Available
Job Details	
<input type="checkbox"/> Non-sales Position (Back-office) # <input checked="" type="checkbox"/> Intermediary / Sales Position (Front-line) #	
Position*	Manager, Business Development, SME Non-Life
Department*	SME Non-Life Department
Job Category	Sales
Job Description/ Duties*	<ul style="list-style-type: none"> • Develop our SME Business by acquiring new distributors with business partners, retain and keep flow of business opportunities to ensure profitable growth • Perform underwriting for SME related business and assist to revamp our products • Maintain good relationship with Agents/Brokers to monitoring quality of service provided • Work closely with Agent and Broker for business development and communicate with CPA/ Claims/ Finance Team for policy admin./ Claims/ premium settlement issues. • Support business transformation and actively

	participate in main project for the department
Requirements*	<ul style="list-style-type: none"> • University graduate or professional qualification in Insurance with IIQE • 8-10 year experience in General Insurance(Underwriting/ Marketing) • Familiar and strong network with Local and International Brokers • Sound experience in handling mid-market • Good Insurance knowledge (Commercial Property, Employee Compensation and Public Liability) • Good Project Management skills • Microsoft Excel (Formulas, Pivot charts, Graphs)
Application Method*	<p>We offer 5-day work, good career prospects and attractive remuneration package to the right candidates. Interested parties please send full resume with expected salary to: The Human Resources Department, 21/F, Cityplaza One,1111 King's Road, Taikoo Shing, Hong Kong or by email to HR@general.com.hk.</p> <p>Personal data collected will be strictly used for recruitment purpose only. All unsuccessful applications will be destroyed after two years.</p>
Application Deadline	22 Oct 2020
Year(s) of Working Experience*	8-10 year experience in General Insurance(Underwriting/ Marketing)
Employment Type	Full-Time
Additional Benefits	Dental insurance, Education allowance, Five-day work week, Flexible working hours, Life insurance, Medical insurance, Performance bonus