

Job Advertisement

Company Details	
Company Name*	Generali Life (Hong Kong) Limited
Company Description	Generali is an independent, Italian Group, with a strong international presence. Established in 1831, it is among the world's leading insurers and it is present in over 60 countries with total premium income exceeding €70 billion in 2016. With over 74,000 employees in the world, and 55 million clients, the Group has a leading position in Western Europe and an increasingly significant presence in the markets of Central and Eastern Europe and in Asia. In 2017 Generali Group was included among the most sustainable companies in the world by the Corporate Knights ranking.
Location*	21/F, Cityplaza One, 1111 King's Road, Taikoo Shing, Hong Kong
Classified Start Date	Not Available
Job Details	
<input type="checkbox"/> Non-sales Position (Back-office) # <input checked="" type="checkbox"/> Intermediary / Sales Position (Front-line) #	
Position*	Insurance Specialist / Senior Insurance Specialist, B2B2C
Department*	B2B2C Department
Job Category	Sales
Job Description/ Duties*	<ul style="list-style-type: none"> • To provide wealth management planning to customers • To analyze customer financial background and provide professional recommendation in life insurance products • To maintain a high-quality standard relationship with customers • Coordinate with business partner for facilitating the sales opportunities • Work closely with marketing and partnering team with optimizing the sales result
Requirements*	<ul style="list-style-type: none"> • University degree in business discipline • IIQE Paper 1, 2, 3 & 5 (Paper 2 & 5 are

	<p>optional)</p> <ul style="list-style-type: none"> • At least 3 years of retail banks, financial institutions or insurance companies experience (More experience will be considered as Senior Insurance Specialist) • Solid experience in selling insurance products • Good presentation & communication skills and interpersonal skills • Good command of both spoken and written English and Chinese
Application Method*	<p>We offer 5-day work, good career prospects and attractive remuneration package to the right candidates. Interested parties please send full resume with expected salary to: The Human Resources Department, 21/F, Cityplaza One, 1111 King's Road, Taikoo Shing, Hong Kong or by email to HR@general.com.hk.</p> <p>Personal data collected will be strictly used for recruitment purpose only. All unsuccessful applications will be destroyed after two years.</p>
Application Deadline	21 May 2021
Year(s) of Working Experience*	3 – 5 relevant experience
Employment Type	Full-Time
Additional Benefits	Dental insurance, Education allowance, Five-day work week, Flexible working hours, Life insurance, Medical insurance, Performance bonus, Fixed base salary + competitive incentive on closed sales

* Required info

Please choose one option: 'Non-sales Position (Back-office)' OR 'Intermediary / Sales Position (Front-line).'