

Job Advertisement

Company Details	
Company Name*	Liberty International Insurance Limited
Company Description	<p>About Liberty International Insurance Limited</p> <p>Liberty International Insurance Ltd is a 100% owned subsidiary company of Liberty Mutual Group. Liberty Mutual's purpose is to help people embrace today and confidently pursue tomorrow. Keeping this promise means we are there when our policyholders throughout the world need us most.</p> <p>In business since 1912, and headquartered in Boston, Mass., today we are a leading global insurer with operations in 30 countries and economies around the world. We are the third largest property and casualty insurer in the U.S. based on 2017 direct written premium data as reported by the National Association of Insurance Commissioners. We also rank 68th on the Fortune 100 list of largest corporations in the U.S. based on 2017 revenue. As of December 31, 2017, we had \$39.4 billion in annual consolidated revenue.</p> <p>We employ more than 50,000 people in over 800 offices throughout the world. We offer a wide range of insurance products and services, including personal automobile, homeowners, commercial multi-peril, property, general liability, commercial automobile, surety, workers compensation, specialty lines, and reinsurance.</p> <p><i>To cope with our business expansion, we are now seeking high caliber professionals to join our dynamic team. You can learn more about us by visiting www.libertyinsurance.com.hk</i></p>
Location*	Quarry Bay
Classified Start Date	21/6/2019
Job Details	
<input type="checkbox"/> Non-sales Position (Back-office) # <input checked="" type="checkbox"/> Intermediary / Sales Position (Front-line) #	
Position*	Assistant Manager / Senior Officer, Business Development (Engagement Team)
Department*	Distribution, City-State
Job Category	

<p>Job Description/ Duties*</p>	<ul style="list-style-type: none"> • Develop and manage new and existing partners to achieve significant business growth • Provide quality and efficient customer service to business partners including handling of enquiries, preparation of insurance quotations and attending other administrative duties as required • Close interaction/support with underwriting, claims, finance & HR colleagues, to facilitate prompt & efficient service support to producers • Advise producers on policies & operational processes to support efficiency of business transactions • Manage renewal portfolio and secure major renewal cases • Monitor & analyze producer performance to build new business pipeline and support profitable growth • Participate in business projects as required
<p>Requirements*</p>	<ul style="list-style-type: none"> • Result oriented, self-motivated, strong sense of ownership • Bachelor's degree with professional insurance qualifications • 5 years relevant work experience in business development or underwriting roles, less experience will also be considered • Customer oriented with good business acumen and negotiation skills • Sound product and underwriting knowledge in general insurance • A team player with good communication and interpersonal skills • Good command of written and spoken English and Chinese, PC proficient • Immediately available is preferred

Application Method*	Email: recruit@libertymutual.com.hk
Application Deadline	
Year(s) of Working Experience*	<ul style="list-style-type: none"> • 5 years relevant work experience in business development or underwriting roles • less experience will also be considered
Employment Type	Permanent
Additional Benefits	<ul style="list-style-type: none"> • Dental insurance • Five-day work week • Flexible working hours • Free shuttle bus • Life insurance • Medical insurance • Performance bonus