

Job Advertisement

Company Details	
Company Name	Fubon Life Insurance (Hong Kong) Company Limited
Company Description	<p>Inheriting the brand name of "Fubon Life", Fubon Life Insurance (Hong Kong) Company Limited, ("Fubon Life HK") was incorporated in Hong Kong in July 2015 and is the wholly-owned subsidiary of Fubon Life Insurance Company Limited ("Fubon Life Taiwan"). Fubon Life HK, upholding the mission of "Enriching Life with Endless Hope" and "customer-oriented" service philosophy, provides customers with a variety of life insurance products through bancassurance, strategic alliance partnerships and proprietary channel.</p> <p>Our parent company, Fubon Life Taiwan is the second-largest life insurance company in Taiwan. It provides a full range of insurance and financial services through our insurance agency team, banks and diversified sales channels, in order to meet with the customers' needs throughout all different stages.</p> <p>With an extensive network and client base both in and outside Taiwan, Fubon Life is committed to becoming one of Asia's first-class insurance companies to provide quality insurance products and services to our customers in Hong Kong. We demand the best talent to cope with our business expansion and customer oriented strategy and now inviting dynamic and intelligent talents to fill up the following positions.</p> <p>Interested parties, please visit our Company website http://www.fubonlife.com.hk for more details.</p>
Location	Quarry Bay / Tai Koo

Job Details	
<input type="checkbox"/> Non-sales Position (Back-office) <input checked="" type="checkbox"/> Sales Position (Front-line)	
Position	Senior Manager / Manager
Department	Brokerage
Job Category	Brokerage
Job Description / Duties	<ul style="list-style-type: none"> - Work closely with Head of Brokerage to implement of business strategy that meets the company's business goals. - Formulate promotion campaigns to enhance the business relations with business partners so as to enable business growth. - Develop new business partners. - Prepare and provide sales training and coaching support to business partners. - Work cross functionally to drive and enhance the operation processes which support the growth of the brokerage business.
Requirements	<ul style="list-style-type: none"> - University Graduate with at least 10 years relevant working experiences on sales, business development and training. (less experience will be considered as Brokerage Manager) - Knowledgeable and experienced in distribution of insurance products, sales coaching and business development with channels - Highly familiar with brokerage market in local and overseas. - Good connections with local/ international brokers/ IFAs. - Excellent communication in English & Mandarin and presentation skills. - Self-motivated, proactive, with high level of integrity and able to work under pressure

Application Method	<p>Interested parties, please send your resume with current and expected salary to hkrecruit.life@fubon.com (Personal data will be collected for recruitment purpose only.)</p> <p>Note: Applicants not hearing from us within 4 weeks from the date of advertisement may consider their applications filed for future reference. We reserve the right to review applications received for suitability for other posts within the company. Personal data provided by job applicants will be used strictly for recruitment related purpose only. We shall retain the personal data of unsuccessful applicants for a period of 12 months.</p>
Year(s) of Working Experience	University Graduate with at least 10 years relevant working experiences on sales, business development and training.
Employment Type	Full Time, Permanent
Additional Benefits	Salary will commensurate with calibre and experience. Five-day work, performance bonus, attractive remuneration package and fringe benefits (including medical, dental and life insurance and provident fund).