

Job Advertisement

Company Details	
Company Name	MSIG Insurance (Hong Kong) Limited
Company Description	<p>Headquartered in Japan, MSIG is a long-established global insurer with 14,000 dedicated employees. We are a non-life insurer with the largest insurance network in Asia, operating through an international framework of over 40 countries and regions. Our affiliation with Hong Kong alone stretches back over 150 years.</p> <p>We go above and beyond the call of duty in every aspect of our operation, and we are taking this mandate to develop our people into world class insurance professionals of the highest calibre. Today, we are inviting applications from talented individuals who share our passion for excellence. The opportunity is here for you to excel yourself and expand your potential to the best of your limit.</p>
Location	Taikoo
Classified Start Date	17 Mar 2023
Job Details	
<input type="checkbox"/> Non-sales Position (Back-office) <input checked="" type="checkbox"/> Intermediary / Sales Position (Front-line)	
Position	Business Development Executive, Customer Centre
Department	Customer Centre
Job Category	Customer Service
Job Description / Duties	<ul style="list-style-type: none"> • Mainly conduct outbound telemarketing activities and identify cross-selling opportunities to achieve business goals and objectives • Provide accurate information and extraordinary service to potential and existing customers • Handle inbound applications and related enquiries • Achieve KPIs including sales target, number of calls made, talk time and attendance • Work closely with internal parties and ensure service level meets the company standard and regulatory requirements • Assist in ad-hoc assignment as required • Provide regular feedback to supervisor for sales and service improvement
Requirements	<ul style="list-style-type: none"> • Secondary school graduate or above qualifications • Licensed holder (IIQE Paper I & II) • At least 2 years in telemarketing or telesales Industry with focus on a wide range of General Insurance products • Self-motivated, independent, customer-oriented with excellent customer service, telemarketing & communication skills • Proactive, self-initiative with ability to work under pressure and achieve sales target • Proficient in MS Word, Excel, PowerPoint and Chinese Word Processing
Application Method	Interested parties please send full resume with current and expected salary to hrdivision@hk.msig-asia.com
Application Deadline	31 Dec 2023
Year(s) of Working Experience	Minimum 2 years
Employment Type	Full Time, Permanent
Additional Benefits	Dental insurance, Double pay, Education allowance, Five-day work week, Life insurance, Medical insurance